

Public-Private Partnerships (P3) Basics Overview



Agenda for January 13, 2017

Fairmont Scottsdale Princess Hotel, 7575 E. Princess Drive, Scottsdale, AZ 85255

Room: Arabian AB

SESSION	DESCRIPTION	FACILITATOR
	WELCOME, INTRODUCTIONS, AND OVERVIEW OF THE DAY (8:30 – 9:00)	Jen Brickett, BATIC Institute: An AASHTO Center for Excellence and Douglas Shinkle, National Conference of State Legislators
1	Key Challenges and Opportunities (9:00 – 10:00) 60 mins <ul style="list-style-type: none"> ▪ What is a P3? ▪ Why Consider a P3? 	Patrick DeCorla-Souza, Federal Highway Administration
2	Key Components of State P3 Programs (10:00 – 11:00) 60 mins <ul style="list-style-type: none"> ▪ Enabling Legislation ▪ Organizational Capacity ▪ Pipeline of Potential P3 Project Candidates 	Jim Taylor, Mercator Advisors
BREAK (11:00-11:10)		
3	Key Processes (11:10 – 11:55) 45 mins <ul style="list-style-type: none"> ▪ Introduction to Procurement ▪ Introduction to Contract Management and Oversight 	Patrick DeCorla-Souza, Federal Highway Administration
LUNCH (11:55-1:15)		
4	Managing Project Risk (1:15 – 2:00) 45 mins <ul style="list-style-type: none"> ▪ Rationale/Methodology for Risk Transfer ▪ Overview of Typical Project Risks 	Jim Taylor, Mercator Advisors
5	Potential Value of Private Financing and Federal Credit Assistance (2:00 – 2:45) 45 mins <ul style="list-style-type: none"> ▪ Funding and P3 Financing ▪ Project Financing Examples 	Jim Taylor, Mercator Advisors
BREAK (2:45-3:00)		
6	Value for Money (3:00 – 3:50) 50 mins <ul style="list-style-type: none"> ▪ What is Value for Money? ▪ How is Value Created through P3? ▪ Application in Decision-Making 	Patrick DeCorla-Souza, Federal Highway Administration
	WRAP-UP AND KEY TAKEAWAYS (3:50-4:00)	Jim Taylor, Mercator Advisors