P3 Basics for Planners

Spokane, Washington July 17, 2018



Event Description

The P3 Basics Overview training was hosted in conjunction with the AASHTO Committee on Planning at the AASHTO Joint Policy Conference: Connecting the DOTs in Spokane, WA. The 4-hour course offered a general understanding of P3 as an alternative delivery method.

The workshop included two abbreviated presentations from BATIC's P3 Basics Training to establish a common vocabulary and working knowledge. Then, attendees heard from guest speakers who described "real world" examples of diverse public-private partnerships and their implementations with an emphasis on long-range planning and project programming. During the discussion sessions, participants considered questions such as:

- How can the consideration of P3 procurement at key planning decision points impact the success of the procurement or the value an agency ultimately derives from a P3 delivery?
- How might the approach to the NEPA process differ if a project is being advanced as a potential P3 candidate?
- What sources of revenue other than tolls can be used to secure P3 financing?

Agenda

AGEI	NDA	FACILITATOR Jennifer Brickett, Director, BATIC Institute: An AASHTO Center for Excellence James Garland, FHWA	
WELC	OME & INTRODUCTIONS 1:00-1:15		
1	Presentation: Public Private Partnership (P3) Overview 1:15-2:15	Deborah Brown, WSP USA	
		 Guest Speaker: Anthony Buckley, Washington DOT 	
	Common Terms		
	 Differences between P3 and Traditional Delivery 		
	Enabling Legislation and Policy Context Examples of De Projects, including small and non-revenue.		
	 Examples of P₃ Projects, including small and non-revenue generating projects 		
2	Discussion: P3 and Planning Processes 2:15-3:00	Catherine Reddick, Mercator Advisors	
	 P3 and Key Decision-Points (<u>PlanWorks</u> demo) 	Guest Speaker: James Garland, FHWA	
BREA	K <i>3:00-3:15</i>		
3	Discussion: P3, Financing, and Funding 3:15-4:30	Deborah Brown, WSP USA	
	■ Project Finance	 Guest Speakers: Marsha Fiol, Virginia DOT; Wendy Thomas, Virginia DOT Federal Programs Management Divisi 	
	■ Federal Credit Assistance		
	 DOT/MPO Planning and Budgetary Requirements 		
4	Closing Discussion 4:30-5:00	Catherine Reddick, Mercator Advisors Guest Speaker: Greg Slater, Maryland DOT	
	• Additional capacity building needs: What should planners know about P ₃ ? How can BATIC meet the needs of planners whose work touches P ₃ ?		



Slides

- P3 Basics: Public Private Partnership (P3) Overview
- Alternative Approaches to Private Sector Involvement: Public-Private Partnerships in Washington
 - o Anthony Buckley, Washington State DOT
- P3s and the Planning Process: FHWA PlanWorks
 - o James Garland, FHWA
- P3 Basics: P3, Financing, and Funding
- Incorporating P3 Project Finance into the Planning Process
 - o Marsha Fiol, Virginia DOT and Wendy Thomas, Virginia DOT Federal Programs Management Division
- P3s Come in All Shapes and Sizes
 - o Greg Slater, Maryland DOT
- Appendix: P3 Financial Structure and Cash Flows

Participant List

	Name	Agency	Position		
I	Sonja Baker	Alabama DOT	Assistant Bureau Chief, Planning Studies		
2	Mary Elliott Bergeron	Louisiana DOTD	Highway Program Engineer		
3	Connie Betts	Louisiana DOTD	Transportation Planning Administrator		
4	Anthony Buckley	Washington State DOT	Director, Innovative Partnerships		
5	Greg Byres	Arizona DOT	Multimodal Planning Division, Director		
6	Allison Camden	Washington State DOT	Intergovernmental and Tribal Relations Director		
7	Joel Drake	Idaho TD	Financial Manager, Financial Planning & Analysis		
8	Myron Frierson	Michigan DOT	Director, Finance and Administration Bureau		
9	James Garland	FHWA	Planning Capacity Building Team Leader, Office of Planning		
10	Larry Goldstein	TRB	Senior Program Officer		
П	Elise Greef	Washington State DOT	Budget Director		
12	Linda Hull	Utah DOT	Director, Policy and Legislative Services		
13	Lisa Hurley	Montana DT	Fiscal Programming Supervisor		
14	Steven Keck	Caltrans	Division Chief, Budgets		
15	Craig Markley	Iowa DOT	Office of Systems Planning		
16	Tom McQueen	Georgia DOT	Assistant Planning Administrator		
17	John Moore	Kentucky TC	Director, Division of Planning		
18	Tammy Nicholson	Iowa DOT	Director, Office of Location and Environment		
19	Holly Ostdick	Illinois DOT	Section Chief, Office of Planning		
20	Serge Phillips	Minnesota DOT	State Program Administration Manager, Government Affairs		
21	Scott Pomento	Maryland SHA	Director, Office of Planning and Preliminary Engineering		
22	Charles A. Robinson	Georgia DOT	Assistant State Transportation Planning Administrator		
23	Eric Stults	District of Columbia DOT	Manager, Resource Allocation Division		
24	Paul Tanner	Georgia DOT	State Planning Administrator		
25	Dave Tolman	Idaho TD	Controller		
26	Todd VanHove	Alaska DOT	Chief of Planning, Central Region		
27	Eileen Vaughn	Kentucky TC	Lessons Learned Coordinator, Quality Assurance		
28	Kevin Wilsey	Maryland SHA	Deputy Director, Office of Environmental Design		



Other Materials

- FHWA PlanWorks
 - PlanWorks is a web resource that supports collaborative decision making in transportation planning and project development. It is built around key decisions in long-range planning, programming, corridor planning, and environmental review and suggests when and how to engage cross-disciplinary partners and stakeholder groups.
- Effect of Public—Private Partnerships and Nontraditional Procurement Processes on Highway Planning, Environmental Review, and Collaborative Decision Making (SHRP 2 Report S2-C12-RW-1, 2015)
 - This report focuses on opportunities to better integrate nontraditional procurement methods and public private partnerships into the public transportation planning process.
- Public-Private Partnership Oversight: How FHWA Reviews P3s (U.S. DOT Build America Bureau P3 Toolkit, 2015)
 - O Differences in the way P3s and traditional Federal-aid projects are procured, financed, and implemented raise important regulatory issues that Federal Highway Administration (FHWA) staff take into consideration as they ensure effective Federal stewardship of P3 projects in conjunction with the State or local transportation agencies. This guidance document is a reference to help State and local transportation agencies and the private sector understand how FHWA conducts stewardship and oversight of Federal-aid projects where P3s are being considered or implemented.